## Board of Directors approves the First Quarter 2003 consolidated accounts

Consolidated sales  $\in$  73,4 ml (+12,7% up from  $\in$  65,1 ml in 1Q 2002), the gross operating profit came in at  $\in$  18,3 ml (+22,6% up from  $\in$  14,9 ml in 1Q 2002) and net operating profit at  $\in$  8,5 ml (+24% up from  $\in$  6,8 ml in 1Q 2002).

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These are highlights of the first quarter 2003 consolidated figures approved earlier today by the Board of Directors of SOL S.p.A., a company listed on the Italian Stock Exchange that acts as holding company to a multination group, involved in the area of technical gases and home care assistance.

In particular in the technical gases area the Group realized good performance due to the steady and continuos working of the plants in Italy and abroad.

In the home care area, in which the Group operates through VIVISOL, the growing trend of the latest years was confirmed.

The capital expenditures of the Group during the first quarter 2003 were € 6 ml.

The total net debt of the Group is  $\in$  68,4 ml ( $\in$  69,3 ml at 31/12/02).

"The results achieved in the first quarter 2003", affirmed Marco Annoni, Vice-President of SOL S.p.A., "are positive if we consider the uncertainty and the difficulty of the Italian and the European economic business cycle."

"In the year 2003", concluded Aldo Fumagalli Romario, President of SOL S.p.A., "we expect a further growth of turnover and profitability of the Group, even if it's difficult to have a reliable and detailed forecast in the actual international scenario."

Enclosure: Consolidated Profit and Loss and Net Financial Position.

## **SOL Group – Profit and loss account**

Thousands Euro

	31/03/2003	% on net turnover	31/03/2002	% on net turnover
Net turnover	73.425	100,0	65.122	100,0
Other revenues	354	0,5	261	0,4
Work in progress	966	1,3	1.110	1,7
Total revenues	74.745	101,8	66.493	102,1
Raw materials	22.168	30,2	21.419	32,9
Services	21.306	29,0	18.795	28,9
Stocks	(1.146)	(1,6)	(1.441)	(2,2)
Other costs	1.610	2,2	1.485	2,3
Total costs	43.938	59,8	40.258	61,8
Added Value	30.807	42,0	26.235	40,3
Labour Costs	12.533	17,1	11.333	17,4
EBITDA	18.274	24,9	14.902	22,9
Depreciation & Amortization	8.450	11,5	7.530	11,6
Other provisions	1.356	1,8	544	0,8
EBIT	8.468	11,5	6.828	10,5

## **SOL Group – Net Financial Position**

Thousands Euro

	31/03/2003	31/12/2002
Cash and cash at bank	20.114	23.901
Securities	394	340
Loans – current portion	(12.162)	(13.905)
Leases – current portion	(1.307)	(1.236)
Short – term bank loans and overdraft	(3.880)	(5.352)
Short – term liquidity – Net	3.159	3.748
Investment securities	491	561
Loans – long-term portion	(66.333)	(69.167)
Bank loans – long-term portion	(350)	(31)
Due to Financiers for Leasing	(3.591)	(2.644)
Due to shareholders for the purchase of equity investments	(1.785)	(1.785)
Medium/Long term debt, net	(71.568)	(73.066)
Total net liquidity / debt	(68.409)	(69.318)