

### **SOL GROUP**

#### PRESS RELEASE

#### 2014 FULL YEAR CONSOLIDATED RESULTS

Sales: € 636.4 ml (+6.9%) EBITDA: € 142.9 ml (+8.5%) EBIT: € 61.9 ml (+15.4%) Net Profit: € 29.2 ml (+34.9%)

Proposed dividend of € 0.11 per share (€ 0.10 in 2013)

The Board of Directors of SOL S.p.A. approved the 2014 consolidated results.

Consolidated Sales € 636.4 ml (+6.9% vs € 595.4ml in 2013), EBITDA € 142.9 ml (22.5% on sales), EBIT € 61.9 ml (9.7% on sales), Consolidated Net Profit of € 29.2 ml (€ 21.6 ml in 2013).

These are highlights of the consolidated figures approved today by the Board of Directors of SOL S.p.A., a company listed on the Italian Stock Exchange that acts as holding company of a multinational group, with more than 2,900 employees, involved in the business of technical gases and home-care assistance, operating in Europe and in India.

At the upcoming Shareholders' meeting, called for May 12, 2015 in Monza, the company's Board of Directors will propose distribution of a dividend of  $\leq$  0.11 per ordinary share ( $\leq$  0.10 in 2013), to be paid starting from May 20, 2015.

In a climate of slight economic recovery in some European countries, but still stagnant in Italy, Sol Group achieved a growth of 6.9 % in sales volume compared to the prior year.

In comparison with 2013, the sales increased mainly abroad (+12.5%); anyway, also in Italy the sales marked a growth (+1.7%), despite the stop of the production activity of the important customer Acciaieria Lucchini since May 2014.

With reference to the sales volumes of the two business of the Group, the Technical Gases division showed an increase of +2.9%, whereas the Home Care division, where the Group operates through VIVISOL, achieved a growth of +11.2%.

EBITDA and EBIT improved and marked a growth of +8.5% and +15.4% respectively, compared with 2013.

The Consolidated Net Profit stood at € 29.2 ml, with an increase of +34.9% compared to the prior year.

The capital expenditures of the Group were  $\leq$  98.0 ml (CAPEX 15.4%) and the operating consolidated cash flow amounted to  $\leq$  106.2 ml.

The total Net Debt was € 212.7 ml, increased of € 7.6 ml vs 12/31/2013, due to the realized investments and acquisitions. The Net Debt / Equity ratio was equal to 50.4%.

With reference to the relevant events after December 31, 2014, we have to point out the acquisition of FLOSIT SA, a Moroccan company located near Casablanca, operating in the production and sale of technical gases. This acquisition enables SOL Group to expand its presence in the African market.



"We consider positive the results achieved in 2014" affirmed Marco Annoni, Vice-President of SOL S.p.A. "which confirm the solidness of SOL Group to develop in a very complicated economic context".

"In the year 2015" concluded Aldo Fumagalli Romario, President of SOL S.p.A "we'll continue to pursue the growth trying to increase the profitability of the Group, maintaining the investments program sustaining the development, the diversification and the innovation".

Pursuant to paragraph 2 of Article 154-bis of the Unified Financial Act of February 24, 1998, the manager responsible for preparing the financial reports Marco Filippi declares that the accounting information contained in this press release corresponds to the results documented in the books, accounting and other records.

Enclosure: Consolidated Income Statement and Statement of Financial Position.

Monza, March 30, 2015



# **SOL** Group – Profit and loss account

(Thousands Euro)

	31/12/2014	%	31/12/2013	%
Net sales	636.359	100,0%	595.411	100,0%
Other revenues and proceeds	4.100	0,6%	4.023	0,7%
Internal works and collections	14.289	2,2%	10.479	1,8%
Revenues	654.748	102,9%	609.913	102,4%
Purchase of materials	157.320	24,7%	148.842	25,0%
Services rendered	192.947	30,3%	177.573	29,8%
Change in inventories	(978)	-0,2%	(311)	-0,1%
Other expenses	30.344	4,8%	27.912	4,7%
Total costs	379.633	59,7%	354.015	59,5%
Added value	275.115	43,2%	255.898	43,0%
Payroll and related costs	132.196	20,8%	124.150	20,9%
EBITDA	142.919	22,5%	131.748	22,1%
Depreciation & amortization	75.473	11,9%	69.903	11,7%
Other provisions	5.580	0,9%	8.288	1,4%
Non recurring (Income) / Charges	0	0,0%	(70)	0,0%
EBIT	61.867	9,7%	53.628	9,0%
Financial income	2.787	0,4%	2.581	0,4%
Financial expense	(11.932)	-1,9%	(10.974)	-1,8%
Result of investments	(1.293)	-0,2%	(77)	0,0%
Net financial Income / (Charges)	(10.439)	-1,6%	(8.469)	-1,4%
РВТ	51.428	8,1%	45.159	7,6%
Tax on profit	20.703	3,3%	22.653	3,8%
Net profit from ongoing operations	30.726	4,8%	22.506	3,8%
Net profit from discontinuous operations	0	0,0%	0	0,0%
Minorities	(1.545)	-0,2%	(877)	-0,1%
Net profit	29.181	4,6%	21.629	3,6%
EPS	0,322	0,0%	0,238	0,0%



## **SOL Group - Statement of financial position**

(Thousands Euro) 31/12/2014 31/12/2013 Tangible assets 417.726 384.487 Goodwill and consolidation differences 39.351 24.858 Other intangible assets 10.719 8.702 **Equity investments** 8.881 1.902 Other financial assets 8.107 5.328 Tax advances 5.957 5.682 **NON CURRENT ASSETS** 490.742 430.959 Non current assets held for sale 0 0 35.087 33.341 Inventories Trade receivables 232.988 240.876 17.511 20.662 Other current assets Current financial assets 2.906 2.651 Prepayments and accrued income 5.230 3.874 67.317 Cash and banks 95.665 **CURRENT ASSETS** 389.387 368.720 **TOTAL ASSETS** 880.129 799.679 Share capital 47.164 47.164 Share premium reserve 63.335 63.335 10.459 9.457 Legal reserve Other reserves 256.134 239.566 Retained earnings 2.281 2.350 Net profit 29.181 21.629 Shareholders' equity - Group 408.554 383.500 Minorities 11.770 11.696 Net income attributable to minority shareholders 1.545 877 Shareholders' equity - minority interests 12.573 13.315 **SHAREHOLDERS' EQUITY** 421.869 396.073 **Employee** benefits 15.197 10.687 Provision for deferred tax liabilitieses 2.732 2.575 Provision for risks and charges 1.318 2.535 Payables and other financial liabilities 274.875 235.585 **NON CURRENT LIABILITIES** 294.122 251.382 Non current liabilities held for sale 0 Due to banks 2.531 7.141 Trade accounts 83.454 77.200 Current financial liabilities 37.015 33.630 12.787 7.540 Taxes payables Accrued expenses and deferred income 10.818 10.781 Other current liabilities 17.533 15.933 **CURRENT LIABILITIES** 164.138 152.224 TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY 880.129 799.679