## 2006 full year consolidated results

## **Growing Sales and EBITDA**

Sales: €393,6 ml (+13,7%) EBITDA: €87,4 ml (+14,4%) Net profit: €16,6 ml (17,3 in 2005)

Proposed dividend of €0,068 per share (0,067 in 2005)

The Board of Directors of SOL S.p.A. approved the 2006 consolidated results.

Consolidated sales €393,6 ml (+13,7% vs €346,0 ml in 2005), EBITDA €87,4 ml (22,2% on sales, +14,4% vs 2005 EBITDA equal to €76,4 ml), EBIT €35,2 ml (€36,2 ml in 2005), consolidated net profit of €16,6 ml, slightly decreasing vs 2005 result (€17,3 ml). Cash flow of €60,9 ml (€56,3 ml in 2005).

Net operating profit and net profit include non recurring charges for €7,0 ml.

These are highlights of the consolidated figures approved earlier today by the Board of Directors of SOL S.p.A., a listed company on the Italian Stock Exchange that acts as holding company to a multination group of 41 companies, with 1.600 employees, involved in the area of technical gases and home-care assistance, operating in 15 European countries.

At the upcoming Shareholders' meeting, called for April 27, 2007 in Monza, the company's Board of Directors will propose distribution of a dividend of €0,068 per ordinary share (€0,067 in 2005), to be paid since May 17, 2007.

In particular, in the technical gas business (sales equal to €282,5 ml, +11,7% vs 2005) the growth of sales has been mainly realized through the increased volume of gases due to the new plants operating in Belgium, Slovenia and Macedonia, to the good European economic scenario and to the development of new products and new services.

However it is still problematic the continuous increase of transport and energy costs.

In the home-care business, (sales equal to  $\leq 121.9$  ml, +19.2%), it was confirmed the strong increasing trend of the last years, achieved by a constant care for new markets and new services.

Positive growth of EBITDA to €87,4 ml compared with €76,4 ml of 2005 (+14,4%), despite the continuous increase of production costs.

The consolidated net profit of €16,6 ml is affected by a tax burden of 41,6% due to the heavy Italian tax rate.

In financial terms, operating consolidated cash flow amounted to €60,9 ml, compared to €56,3 ml in 2005, while the net financial debt is €104,8 ml, increasing by €14 ml vs 2005 despite of capital expenditures of the Group were €53,3 ml (CAPEX 13,5%).

The net debt / equity ratio is equal to 39,5%.

There are no subsequent relevant events after 31.12.2006.

"The results achieved in the year 2006 are very positive, showing a record sales growth of € 48 ml and good profitability despite the continuous increase of energy costs" said Marco Annoni Vice-president of SOL S.p.A. "The strengthening of our presence in the foreign markets, which represent more than 34% of total turnover of the Group, is the best sign of our capability to compete with efficiency in both activities of our business in the countries where we are present."

"In 2007 we think to consolidate the positive trend of growth of the last years, even if we expect a further increase in the cost of energy." concluded Aldo Fumagalli Romario President of SOL S.p.A. "Our target is to increase the turnover and to improve the profitability of the Group, also with important production and distribution investments."

Enclosure: Consolidated Profit and Loss, Balance Sheet.

## **SOL** Group – Profit and loss account

	31/12/2006	%	31/12/2005	housands Euro %
Net revenues	393.573	100,0%	346.040	100,0%
Other revenues	2.899	0,7%	2.804	0,8%
Internal work capitalized	7.083	1,8%	5.521	1,6%
Total revenues	403.555	102,5%	354.365	102,4%
Purchases	122.327	31,1%	105.833	30,6%
Services	117.963	30,0%	103.965	30,0%
Change in inventories	(1.945)	-0,5%	(3.094)	-0,9%
Other costs	12.621	3,2%	11.053	3,2%
Total costs	250.966	63,8%	217.757	62,9%
Added value	152.589	38,8%	136.608	39,5%
Labour cost	65.201	16,6%	60.192	17,4%
EBITDA	87.388	22,2%	76.416	22,1%
Depreciation & amortization	43.261	11,0%	38.291	11,1%
Other provisions	1.864	0,5%	1.944	0,6%
Non recurring (Income) / Charges	7.033	1,8%	-	
EBIT	35.230	9,0%	36.181	10,5%
Financial income	973	0,2%	833	0,2%
Financial charges	5.937	1,5%	5.352	1,5%
Net financial income / (charges)	(4.964)	-1,3%	(4.519)	-1,3%
РВТ	30.266	7,7%	31.662	9,1%
Income taxes	12.584	3,2%	13.638	3,9%
Net profit from ongoing operations	17.682	4,5%	18.024	5,2%
Net profit from discontinuous operations	-		-	
Minorities	(1.069)	-0,3%	(716)	-0,2%
Net profit	16.613	4,2%	17.308	5,0%
EPS	0,185		0,193	

## SOL Group – Balance sheet

		(thousands Euro)		
	31/12/2006	31/12/2005		
Tangible assets	263.585	252.991		
Goodwill and differences arising from consolidation	3.622	2.855		
Other intangible assets	1.848	1.414		
Equity investments	539	538		
Other financial assets	1.285	1.699		
Deferred tax assets	4.365	5.157		
NON CURRENT ASSETS	275.244	264.654		
Non current assets available for sale				
Inventories	25.948	23.733		
Trade receivables	177.648	146.851		
Other current assets	10.951	7.796		
Current financial assets	408	443		
Prepayments and accrued income	1.563	1.528		
Cash and banks	17.481	16.422		
CURRENT ASSETS	233.999	196.773		
TOTAL ASSETS	509.243	461.427		
Share capital	47.164	47.164		
Share premium reserve	63.335	63.335		
Legal reserve	5.220	4.864		
Reserve for treasury stock held	-	-		
Other reserves	123.997	107.408		
Retained earnings	-	-		
Net profit	16.613	17.308		
Shareholders' equity	256.329	240.079		
Minorities	8.142	7.243		
Net income attributable to minority shareholders	1.069	716		
Shareholders' equity to minority shareholders	9.211	7.959		
SHAREHOLDERS' EQUITY	265.540	248.038		
Employee benefits	11.330	10.425		
Deferred tax liabilities	22.708	24.013		
Provision for liabilities and charges	358	848		
Debts and other financial liabilities	86.625	84.011		
NON CURRENT LIABILITIES	121.021	119.297		
Non current liabilities available for sale	-	-		
Due to banks	13.001	6.695		
Trade payables	62.944	56.202		
Current financial liabilities	22.706	17.445		
Taxes payable	6.022	3.121		
Accrued expenses and deferred income	3.352	3.390		
Other current liabilities	14.657	7.239		
CURRENT LIABILITIES	122.682	94.092		
TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY	509.243	461.427		